Quarterly Report for the Combined Estate of RETIREMENT VALUE, LLC & HILL COUNTRY FUNDING LLC

As of Quarter Ending June 30, 2022 (2Q2022)

COVID 19 – We continue experiencing operational difficulties due to the coronavirus pandemic. For example, many local vital records offices are still operating remotely, making it more difficult to obtain death certificates. At this point, however, we do not anticipate that the pandemic will materially impact the portfolio's performance.

The Estate began the quarter with about \$4.1 million in cash, policies worth about \$11.8 million and \$17 million in accounts receivable. During the quarter, the estate's largest expense was \$1.4 million in premiums; and its largest collection was \$4.75 million in death benefits. The Estate ended the quarter with \$7.5 million in cash, policies worth approximately \$11.4 million, \$13,750,000 in accounts receivable¹, and the uncollected litigation recoveries. The Estate's sources and uses of cash since the receivership's inception and for the quarter are summarized below.

Cash

		5/5/10 thru	4/1/2022 thru	Since
		3/31/2022	6/30/2022	Inception
Beginning Balance		\$23,150,192	\$4,057,454	\$23,150,192
Plus				
	Death Benefits	\$52,246,497	\$4,750,000	\$56,996,497
	Asset Sale/Recovery	\$3,369,993	\$115,000	\$3,484,993
	Litigation	\$9,850,984	\$0	\$9,850,984
	Interest Rec'd	\$1,195,170	\$33,380	\$1,228,550
	Interest accrued	\$0	\$0	
Sub total		\$66,662,643	\$4,898,380	\$71,561,023
Less				
	Premiums Paid	(\$58,171,290)	(\$1,365,000)	(\$59,536,290)
	RV Mortgage (P&I)	(\$45,488)	\$0	(\$45,488)
	Taxes	(\$4,280,422)	(\$15,343)	(\$4,295,765)
	Fees and Expenses	(\$11,469,713)	(\$72,781)	(\$11,542,493)
	3rd Party Disb.	(\$950,929)	\$0	(\$950,929)
	Distributions	(\$10,837,541)	\$0	(\$10,837,541)
Sub total		(\$85,755,382)	(\$1,453,124)	(\$87,208,506)
Ending Balance		\$4,057,454	\$7,502,710	\$7,502,710

As of the end of this quarter, the Estate held 27 policies on 24 individuals with an aggregate face value of \$71,000,000. Since inception, the Estate has had 27 maturities. *We identified one mortality affecting one (1) policy this quarter.* The policy's death benefit is \$1,500,000, all of which was collected after the end of the quarter. The table below reflects the portfolio's actual mortality performance through June 30, 2022:

QUARTER ENDING JUNE 30, 2022

¹ The circumstances surrounding two decedents (six of the policies) gave rise to disputes with the respective carriers. The disputes represent \$12,250,000 of the outstanding Accounts Receivable. The other \$4,750,000 in Accounts Receivable are attributable to the 3 maturities identified during this quarter. The \$1,500,000 was collected during 3Q2022.

Insurance Portfolio Profile

	# of Policies	# of Lives	Face Value
As of May 5, 2010	54	46	\$141,585,000
Maturities (prior periods)	26	21	\$69,085,000
Maturities (this quarter)	1	1	\$1,500,000
As of September 30, 2021	27	24	\$71,000,000

The Receiver last updated the policies' valuation as of May 31, 2019. The estimated fair market value is based on the net present value of the future stream of cash flows (i.e., the payment of projected premiums, collections of death benefits, etc.) discounted to the valuation date at an 18% discount rate. The policies remaining as of have estimated fair market value of \$11,441,524.

Total approved investor claims against the Estate are \$80.4 million; of which \$11 million have been paid and \$69.4 million remain outstanding. Through June 30, 2022, investors have recovered about 13.7% of their initial investment.

The most readily apparent proxy for the claims' current value is their estimated participation in an immediate liquidation of the Estate's assets. The table below reflects the potential recovery per dollar of claim from liquidation: (i) as to the investors' total claim, taking into account the \$11 million in prior distributions; and (ii) as to remaining assets and remaining claim balances.

Liquidation Analysis (as of June 30, 2022)

		Total Investor Claims	Outstanding Investor Claims
Assets			
	Policies (as of 6/30/22)	\$11,441,524	\$11,441,524
	Claims Pending Collection	13,750,000	\$13,750,000
	Cash On Hand	7,502,710	\$7,502,710
	Prior Distributions	10,931,872	<u>0</u>
Est Liquidation Value		43,626,106	32,694,234
Claims		80,354,220	69,422,347
Liquidation Recovery per \$ Claimed		\$0.54	\$0.47

Please be aware that a maturity does not automatically translate into a distribution to the claimants. In order to collect the \$71 million remaining in the portfolio's face value, the Estate anticipates paying an additional \$41 million in premiums over the next 25 years. The May 2019 stochastic analysis indicates that the estate's premium reserves should be \$16 million in order to adequately reserve for 97.5% of the modelled circumstances. The Estate's premium reserve was then \$11.2 million. The Estate must use the death benefits from earlier maturities to reload the reserves so that it can pay future premiums. The Estate can only make cash distributions when the premium reserves are sufficient to ensure that the Estate is able to make premium payments, even if the portfolio underperforms. The estate's cash-on-hand does not currently support a distribution.

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